

Consultant Survey for New Seminar Year
Please Fill Out and Fax to me 604-501-9232

As we finish up the last seminar year and prepare ourselves for our next year goals, I would love to have you stop and reflect on a few things to better help me understand what your needs are and what is important to you. You have all been on my mind and I want to be sure that I am aware of your current needs, and if there is an open door for me to show you how MK would meet those needs.

What do you love most about being in Mary Kay?

What are your favorite products?

Do you have anyone currently that buys MK from you? If yes, how many? Are you satisfied with this number?

Do you know someone who has not tried our newest products or have you tried the newest products yourself?

Would it be convenient for you to try the new products by attending our next MK Function?

Of all the communication that comes from my office what is your favorite? (Emails, notes, cards, newsletters, phone calls?)

Do I have your current email address? Is it recreational (check whenever) or business (check daily or multiple times a day).

Do you know go on MKOC and our Unit Website regularly to keep yourself updated?

Do you know about the gifts/prizes you get for ordering this month?

Do you know about all of the promotions that we have going on in our unit?

Of all the promotions and gifts I give, what are you most interested in winning or working toward?

Do you know about our Unit goal this month?

Do you want MK to be a back-up plan for your family- should something happen to you or your husband's or your income? If I could show how to get more from you MK so you can have more income right now would you be willing to make more time for your MK and work with me on that goal right now?

If Yes, Let's set up a cappuccino time this week to get started on that. What times work better for you?

No I am not ready for that.

OK...We won't go there yet. So you are happy to be using the product and getting the discount and want to keep it that way now. I understand.

IF there was something, what would have to change for you in order to considering doing more with your MK?

Is there anything else I can do to better support what you are doing with your MK?

Thank you for your time,
XO Sarah